

Course Unit	Social Media Marketing		Field of study	marketing and advertising	
	Post-Graduation in Digital Marketing		School	School of Public Management, Communication and Tourism	
Academic Year	2022/2023	Year of study	1	Level	
Type	Semestral	Semester	1	ECTS credits	2.0
				Code	5068-787-1115-00-22
Workload (hours)	54	Contact hours	T -	TP -	PL -
			TC -	S -	E -
			OT -	O -	

T - Lectures; TP - Lectures and problem-solving; PL - Problem-solving, project or laboratory; TC - Fieldwork; S - Seminar; E - Placement; OT - Tutorial; O - Other

Name(s) of lecturer(s) Ricardo Jorge Vieira Correia

#### Learning outcomes and competences

At the end of the course unit the learner is expected to be able to:

1. Explore the concept and role of Social Media Marketing
2. Develop skills that allow continuous learning and adaptation of Content Marketing
3. Apply Social Media Advertising competency
4. Identify the most effective content type and format for each social media platform
5. Identify key metrics to measure the impact of organic and paid campaigns on social media
6. Implement organic and paid campaigns using appropriate tools to manage the community and monitor performance

#### Prerequisites

Before the course unit the learner is expected to be able to:  
Not applicable

#### Course contents

- 1 - Concepts and overview of Social Media
- 2 - Communication strategies on different social media platforms
- 3 - Advertising on social media
- 4 - Planning integrated into Social Media
- 5 - Content and engagement management
- 6 - Measurement of results and Data Intelligence
- 7 - Social Media Tools - Content Analysis, Monitoring, Management and Production

#### Course contents (extended version)

1. Concepts and overview of Social Media
2. Communication strategies on different social media platforms
3. Advertising on social media
4. Planning integrated into Social Media
5. Content and engagement management
6. Measurement of results and Data Intelligence
7. Social Media Tools - Content Analysis, Monitoring, Management and Production

#### Recommended reading

1. Afonso, C., & Borges, L. (2013). Social Target: Da estratégia à implementação. Top Books. ISBN: 9789897060090
2. Coutinho, V. (2014). The Social Book. Actual Editora. ISBN: 978-989-694-070-6
3. Mc Donald, J. (2016). How to Use Social Media for Business Paperback. Workbook. ISBN: 9781539598145

#### Teaching and learning methods

Presentation, debate and practical application of the issues taught.

#### Assessment methods

- Final evaluation - (Regular, Student Worker) (Final, Supplementary, Special)
- Practical Work - 100%

#### Language of instruction

Portuguese, with additional English support for foreign students.

#### Electronic validation

Ricardo Jorge Vieira Correia	Elisabete da Anunciacao Paulo Morais	Sonia Paula da Silva Nogueira
02-07-2023	03-07-2023	03-07-2023