

Course Unit	Fundamentals of Management			Field of study	Management		
Bachelor in	International Business Management			School	School of Technology and Management		
Academic Year	2023/2024	Year of study	1	Level	1-1	ECTS credits 6.0	
Туре	Semestral	Semester	1	Code	8487-711-1101-00-23		
Workload (hours)	162	Contact hours				E - OT 10 O Fieldwork; S - Seminar, E - Placement; OT - Tutorial; O - Other	

Name(s) of lecturer(s) Larysa Viktorivna Savosh, Nuno Filipe Lopes Moutinho

### Learning outcomes and competences

- At the end of the course unit the learner is expected to be able to:

  1. Assess the importance of business administration and its environment

  2. Adapt the international business to different conditions of competition in the market

- 2. Adapt the international business to different containers of competition in the market
  3. Understand the importance of planning functions of international business
  4. Prepare the management component of a business plan
  5. Understand the importance of information management and research in international business management
  6. Understand the stages of planning a strategy of international business and the ability to use the methods to accomplish
  7. Understand the business risk and the ability to reduce it

#### **Prerequisites**

Before the course unit the learner is expected to be able to: Not applicable

### Course contents

Introduction to the fundamentals of management. History of management. Management processes. Management functions. Culture and multiculturalism.

### Course contents (extended version)

- Introduction to the fundamentals of management
   The scope and management development
   The business as the subject of management
- Organization and the natural framework
  2. Management history
  - Historical evolution
- Business schools of thought
   Management processes
   Types of managers

- Types or managers
   Management levels
  4. Management functions
   The function of planning
   Teamwork and management solutions
   The functions of the organization
   The functions of leadership
   Motivation and conflict management
  The central functions
- The control function
   Culture and multiculturalism

- Globalization
   Management of development

# Recommended reading

- Derecky, H. (2016). International Management: Managing Across Borders and Cultures, Text and Cases (9th ed.). Pearson.
   Robbins, S. P., DeCenzo, D. A., Coulter, M. A., Anderson, I. (2020). Fundamentals of Management (9th ed.). Pearson.
   Scarborough, N., & Cornwall, J. (2018). Essentials of Entrepreneurship and Small Business Management (8th ed.). McGraw-Hill Education.
   Schermerhorn, J. R., & Bachrach, D. G. (2020). Management (14th ed.). John Wiley & Sons.
   Ricky Griffin (2021). Fundamentals of Management (10th ed.). Cengage Learning, Inc.

## Teaching and learning methods

Lectures combined with class discussions aiming to involve the student in the learning process. Practical application of the topics through the resolution of exercises, analysis of case studies and individual and group discussions. Promotion of tutorial sessions enabling students to develop a project that incorporates several management functions.

## Assessment methods

- 1. Option 1 (Regular, Student Worker) (Final)

  - Projects 30% Presentations 20% Final Written Exam 50%
- Option 2 (Regular) (Supplementary, Special)
   Final Written Exam 100%
- 3. Option 3 (Student Worker) (Final, Supplementary, Special) Final Written Exam 100%

# Language of instruction

English

	Electronic validation			
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	11-10-2023	11-10-2023	20-10-2023	